



**UPPER SOUTH CAROLINA CHAPTER
INSTITUTE FOR SUPPLY MANAGEMENT
CAROLINAS - VIRGINIA, INC.**

209 N. Main Street #227
Greenville, SC 29601

Website: <http://www.napmscupstate.org>

Message From Our President

April 22, 2005

President
Linda Jennings-Parker, C.P.M., A.P.P.
GTP Greenville, Inc.
(864) 609-2201
President@napmscupstate.org

Next Chapter Meeting

First Vice President
Program Chair
Ellen Welsh
Michelin Tire Corp.
(864) 458-1992
FirstVP@napmscupstate.org
Program@napmscupstate.org

Second Vice President
Anita Holloway
The Blood Connection
(864) 331-1924
SecondVP@napmscupstate.org

Treasurer
Max Schwandt
Morgan Stanley
(864) 298-1018
Treasurer@napmscupstate.org

Secretary & Public Relations
Sylvia Huffman
Standard Motor Products
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Ron Colombe, C.P.M.
Shriner's Hospital For Children
(864) 255-7955
ProD@napmscupstate.org

Employment Services & Technical
David Hendrix, C.P.M.
Advanced Technology Services
(864) 236-0436 ext 230
Employment@napmscupstate.org

Attendance
Jeffrey Shennan
Advanced Technology Services
(864) 236-0436
Attendance@napmscupstate.org

Past President
David Mason
Spartanburg Housing Authority
(864) 598-6021
PastPresident@napmscupstate.org

**May 5, 2005
"Supplier Selection"
by Linda Yochem Sauerwein,, C.P.M., Lifetime,
of Arrow International Management Specialists**

**Crowne Plaza
I-385 - Roper Mountain Rd & Congaree Rd
Greenville, S.C.
(864) 297-6300**

**Registration 5:30 PM - 6:15 PM
\$18.00 pre-registered
\$20.00 at the door**

You may register for our next chapter meeting "on-line" using a credit card via PayPal at www.napmscupstate.org. The site is safe and user-friendly. We recommend that you register on-line for each chapter meeting and for local chapter seminars as well. You may also register for each meeting by sending an e-mail to:

Attendance@napmscupstate.org

If this is your "1st ever meeting", you will be our guest and your meal is at no charge.

(cannot register '1st ever meeting' via web-site - must use e-mail address.....however, you must register !!)

Local Chapter Seminar

May 6, 2005
"Strategic Purchasing"

by Linda Yochem Sauerwein, C.P.M., Lifetime,
of Arrow International Management Specialists
Crowne Plaza, Greenville, SC

Register and pay on-line at www.napmscupstate.org

Linda Yochem Sauerwein, Lifetime Certified Purchasing Manager,
after graduate studies, developed and began presenting unique seminars for management in the areas of purchasing, supply chain

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Have you considered volunteering on a committee?

Contact Anita Holloway at SecondVP@napmscupstate.org. Assistance is needed in several areas. Thank you in advance for any help you can offer.

Any suggestions or comments are welcomed. Send them to:

President@napmscupstate.org. They will be discussed at the Board of Directors Meeting and you will receive a reply. Messages will be held confidential if requested.

management, contracting, marketing, and sales. She has been the owner of Arrow International Management Specialists (A.I.M.S., Inc.) for eighteen years.

Credits: 7.0 Continuing Education hours

(These rates are direct results from a successful Supplier Night Event)

Cost: Early Registration (Materials furnished)
Member this chapter \$25.00
Non-Member \$40.00

Door Registration (Starts 7:30am)
Member this chapter \$35.00
Non-Member \$50.00

Breaks and Lunch included
(Fee is non-refundable but substitutes are accepted)

Ms. Yochem uses actual examples and case histories from her research and previous experiences in marketing, sales and purchasing to provide practical approaches for making daily business decisions easier. Among Ms. Yochem's clients are Burlington Industries, Delco Electronics, IBM, Kayser-Roth, Ericsson, Philadelphia Electric and Saturn.

This course is developed with the buyer in mind, but anyone who deals with the overall development of an organization's success will benefit from this material. It is recommended for all purchasing, quality assurance, engineering, accounting staff and other areas of management.

Election

Nominations are being taken for new Board of Directors for the 2005-2006 year. You may continue to submit your nominations. Voting will take place at the next chapter meeting on May 5, 2005.

Technical Services

Continue to visit the updated website at www.napmscupstate.org for information regarding our local chapter. Register for chapter meetings and local chapter seminars

ISM-Carolinas-Virginia Summer Quarterly Conference

June 9-10, 2005
HOTEL DEADLINE: MAY 9
CONFERENCE REGISTRATION DEADLINE: MAY 27

YOUR CONFERENCE COST: One Day - \$125.00 Two Days: \$219.00

THREE WAYS TO REGISTER: ON-LINE: www.napm-cv.org
FAX: 336-292-8415 * PHONE: 336-292-9228

We're Pleased To Present Our Speakers:

James Jordan - Executive Consultant, The Consultant Alliance Group
Erv Lewis, C.P.M. - President of Lewis & Associates

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June 9 - New Management Skills for Today's StraTactical
Procurement Professionals *presented by James Jordan*

June 10 - Becoming StraTactical - Integrating Supply Base
Strategies Into Strategic Planning *presented by James
Jordan*

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or

June 10 - C.P.M. Review for Module 3 *presented by Erv Lewis,
C.P.M.*

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Complete conference information is available on-line at www.napm-cv.org.

Call 336-292-9228 if you have any questions.

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Respectfully submitted,
Linda Jennings-Parker, C.P.M., A.P.P.
Chapter President 2004-2005

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